

# Action

We contribute to heightening productivity  
and keeping the workplace neat and clean.

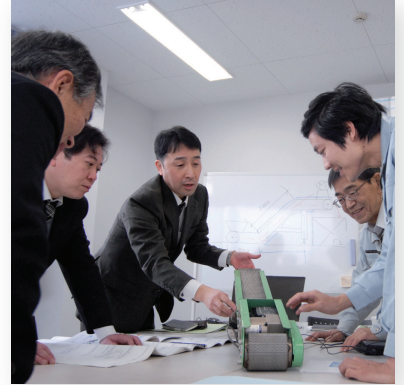
Company Profile



**ST** SANKI TECH Co., Ltd



## All divisions and employees work with the customer in mind —





# That commitment enables our rapid response and decision-making.

**"What is to be transported, for what purpose, and by what means?"  
This is the watchword for all of us at Sanki Tech.**

Every single Sanki Tech employee cares about our customer, and thinks about what they can do to help raise our customers' work efficiency and productivity. As we are doing our various jobs, this is what is on our minds.

Combining that commitment with our abundance of experience and reliable technology, we have manufactured a large number of products.

We handle the entire process end-to-end at Sanki Tech, from discussion of specifications to design, manufacture, and installation. This provides us with extra flexibility regarding changes in specifications and delivery times.

We are also committed to using our experience and technology effectively to make products that our customers can rely on, and we will continue to raise the level of conveying equipment expertise in our scrap conveyors, our scrap box conveying equipment, and our "petit haute couture" conveying equipment with customized design and engineering.

## ■ Company Profile

**Established** March 18, 2003

**Capital** 40 million yen

**Annual sales** 650 million yen (January 2015)

**Number of employees** 32

**Head office and plant**

Isesaki City, Gumma Prefecture (4,000 m<sup>2</sup> campus)

**Branch offices** Gumma, Nagoya, Osaka

**Description of business**

Conveyors of various types, general conveying equipment

## ■ Company History

- March 2003** Company established at Yanagihara-cho, Isesaki City Capital 10 million yen
- August 2003** Osaka branch office opened
- July 2004** Moved to Shimofurei-cho, Isesaki City Capital increase to 20 million yen
- March 2007** Nagoya branch office opened Capital increase to 30 million yen
- May 2007** New company building constructed at Magarisawa-cho, Isesaki City
- March 2008** Capital increase to 40 million yen
- June 2009** Launched "Bucchi Kun" conveyor product developed in-house
- May 2015** Established second plant at Nishikubo-cho, Isesaki City



**Our main distinguishing feature is that we handle the entire process end-to-end at Sanki Tech, from receiving orders to design, manufacture, installation, and maintenance.**

From "faster" to "super-fast"—

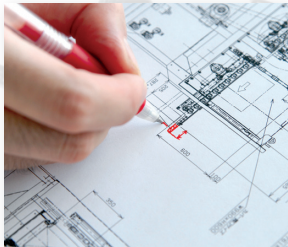
Our goal is customer confidence—through speed as well as technology and engineering.



## 1. Discussion of Specifications

The person responsible for design accompanies the sales representative to meetings and systematically incorporates customer ideas and requests into the specifications.

This enables detailed discussion that sales representatives alone are not able to pursue. The result is a proposal that is closer to the ideal, including technical aspects.



## 2. Concept and Estimate

We can present concept drawings and estimates faster than the competition and free of charge.

We present concept drawings and written specifications together with the estimate so customers can see with their own eyes what the finished product will be like.



## 3. Process Management and Production

We assign a responsible representative for each product unit so operations can proceed smoothly.

We designate a person for assembly of each product unit and to facilitate the project responsibly all the way to delivery and beyond.



## 4. Installation Work

We will persevere until the customer signs off on the Installation Work Report.

Our people who perform the installation work are trained in the safety and use of all required machinery, tools, and equipment.



## 5. Maintenance

We provide a one-month inspection service free of charge to eliminate problems after delivery.

\*This service is currently only provided for floor-type scraper conveyor (SCF) and pit-type scraper conveyor (SCP) product models.



# Two distinctive features of Sanki Tech that originate in our commitment to fulfill customer needs.

When pursuing our examination of what we could do for the customer, this was the result: High-level expertise that can't be matched by technology and experience alone

## ■ Scrap Conveyors and Scrap Box Conveying Equipment

Scrap treatment has been seen as an unprofitable "3 K" activity (kitsui: harsh, kiken: dangerous, and kitanai: dirty).

This is precisely why customers wish to avoid personnel costs and unnecessary labor.

Customer views on such matters led us to focus our energies on scrap treatment devices that would save on both personnel and labor.

The accumulation of two decades of technology and vast experience in installation, backed up by sales representatives brimming with "can-do, energetic, and persevering feelings"—

The desire to "contribute to heightening customer productivity" further motivates our staff to put everything they've got into their design and manufacturing work.

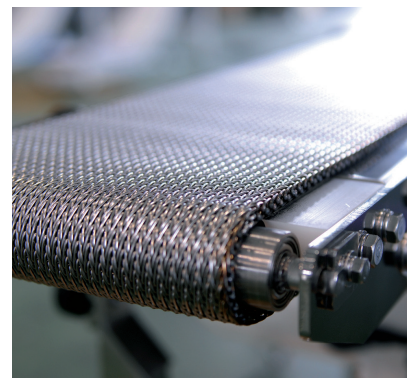
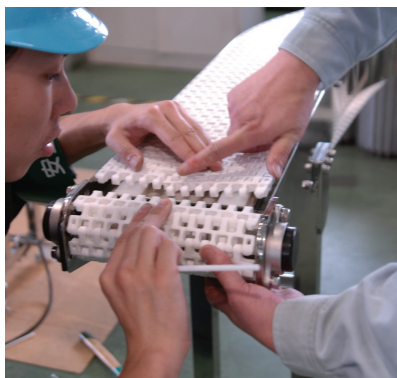


## ■ "Petit Haute Couture" Conveyors with Custom Design and Engineering (Special Work Conveying Equipment)

With made-to-order production as the foundation, we treat every order individually by fully utilizing the abundance of knowledge, experience, engineering, and technology we have cultivated to date, in order to create conveying equipment that meets varying customer needs ("petit haute couture" products with customized design and engineering).

No matter what you have in mind, the first thing you should do is consult with us.

Expert staff members at Sanki Tech will address each of your concerns conscientiously and thoroughly.





## These Sanki Tech features embody our efforts and achievements.

Our commitment is to care for the customer. These products were created out of our abundant experience and reliable technology.

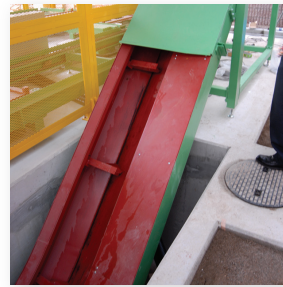
### Scrap Conveyors (Scrap Conveyors and Scrap Box Conveying Equipment)



Circular Scraper Conveyor  
(Special Item Conveyor)



Metal Stamping Scrap Recovery Line  
(Branch Conveyor: Manpower-Saving)



Metal Stamping Scrap Recovery Line  
(Main Conveyor: Manpower-Saving)



Die Casting Scrap Recovery Line  
(Branch Conveyor: Heavy Duty)



Two-Way Scrap Sorting System  
(Scrapyard)



Three-Way Sorting System with  
Scrap Control (Scrapyard)



Round Box Transfer Equipment  
(Scrapyard)



Chain Conveyor Complete Transfer  
System Set (Scrapyard)

### "Petit Haute Couture" (Custom Design Special Item Transport Equipment)



Bicycle Conveying Equipment  
(OEM Conveying Equipment)



Pallet Stacking and Unstacking Equipment  
(Sanki Tech Original Conveying Equipment)



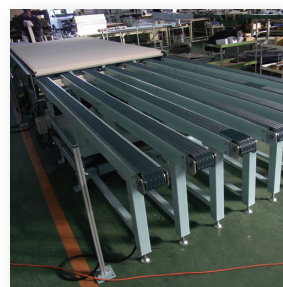
Jig Conveying Equipment  
(High-Tech Conveying Equipment)



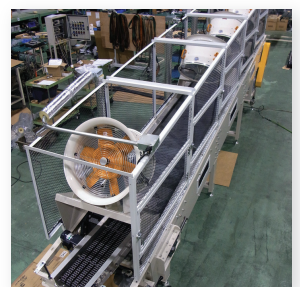
Sorting Conveyor  
(Special Item Conveyor)



Tank Transport and Lifting Device  
(Special Item Conveyor)



Exterior Wall Panel Conveyor  
(Special Item Conveyor)



Forged Parts Queuing Equipment  
(Special Item Conveyor)



# Sanki Tech products have earned the trust of large numbers of customers to date.

## ■ Main Customers (alphabetical order)

Ahresty Corporation	LIXIL Corporation	Sumitomo(S.H.I.)Construction Machinery Manufacturing Co., Ltd
Aida Engineering, Ltd.	Mitsuba Corporation	Sumitomo Metal Industries, Ltd.
Aisin Seiki Co., Ltd.	Mitsubishi Electric Corporation	Sumitomo Wiring Systems, Ltd.
Amada Co., Ltd.	Mitsubishi Motors Corporation	Suzuki Motor Corporation
Aronkasei Co., Ltd.	Nidec Copal Corporation	Topy Industries, Ltd.
Asahi Glass Co., Ltd.	Nishishiba Electric Co., Ltd.	Toyoda Gosei Co., Ltd.
Asahi Kasei Corporation	Nissan Motor Co., Ltd.	Toyota Auto Body Co., Ltd.
Calpis Co., Ltd.	Nisshinbo Holdings Inc.	Toyota Boshoku Corporation
Calsonic Kansei Corporation	NOK Corporation	Toyota Motor Company
Ebara Corporation	NSK Ltd.	Tsubakimoto Chain Co.
Fanuc Corporation	O.M.C Co.,Ltd.	UD Trucks Corporation
Fuji Heavy Industries Ltd.	Oriental Motor Co., Ltd.	Unipres Corporation
G-Tekt Corporation	Paloma Co., Ltd.	Yamada Manufacturing Co., Ltd.
Hino Motors, Ltd.	Press Kogyo Co., Ltd.	Yamaha Motor Co., Ltd.
Hitachi Construction Machinery Co., Ltd.	Riken Technos Corporation	Yanmar Co., Ltd.
Hitachi Metals, Ltd.	Ryobi Limited	YKK Corporation
Hitachi Zosen Corporation	Sankei Giken Kogyo Co., Ltd.	Yorozu Corporation
Hitachi, Ltd.	Sankyo Tateyama Alumi Co., Ltd.	
Honda Motor Co., Ltd.	Sawafuji Electric Co., Ltd.	
H-One Co., Ltd.	Shin-Kobe Electric Machinery Co., Ltd.	
Ichikoh Industries, Ltd.	Shin-Shin Foods Co., Ltd.	
JFE Holdings, Inc.	SMC Corporation	
Kanto Transportation, Inc.	Stanley Electric Co., Ltd.	
Kito Corporation	Sumikin Kansai Industries, Ltd.	

## ■ Corporate Philosophy of Sanki Tech Co., Ltd.

### Corporate Mission

Using our "petit haute couture" customized design and engineering capabilities, contribute to heightening productivity and keeping the workplace neat and clean.

### Management Philosophy

- Make this a company that, while small, has pride as a manufacturer and a vision for the future.
- Make this a company whose employees take pleasure in their work and personal growth.
- Make this a company that can increase employee benefits and raise the wage base.

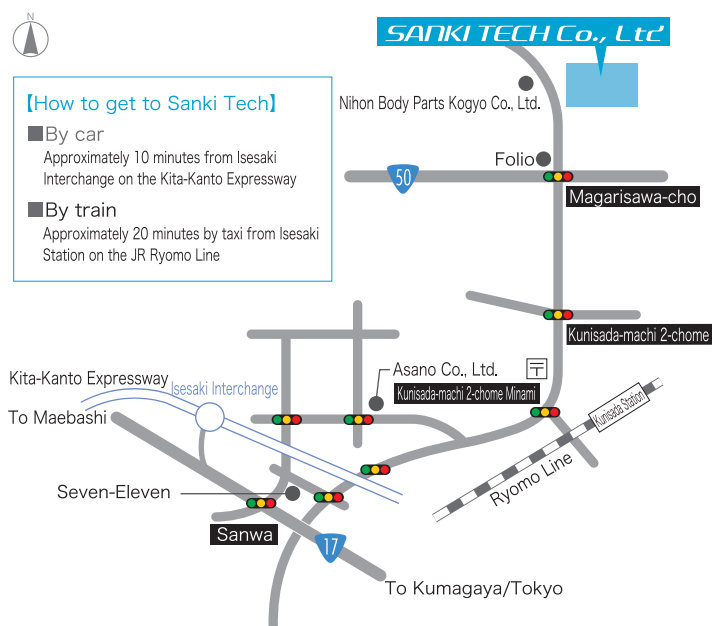
### Business Areas

- Manufacture and marketing of standard and quasi-standard conveyors using sales channels to advantage
- Conveying equipment and conveyor lines that use our "petit haute couture" customized design and engineering capabilities to advantage
- Scrap conveyors and scrap recovery and treatment equipment

### Code of Behavior

- "Report, Communicate, and Consult" and "5S Principles" (Seiri: Sort out; Seiton: Arrange in good order; Seiso: Clean up; Seiketsu: Keep neat; Shitsuke: Work ethics)
- Super-fast
- "Three Feelings" (can-do feeling, energetic feeling, persevering feeling)





[Head Office / Sales Department] 806-10 Magarisawa-cho, Isesaki-shi, Gumma-ken 379-2203, Japan TEL.0270-20-8660 FAX.0270-20-8661  
 [Osaka Office] 238-8 Okayama, Shijonawate-shi, Osaka 575-0004, Japan TEL.072-879-7701 FAX.072-879-7703  
 [Nagoya Office] 1-510 Nishiajima, Kita-ku, Nagoya-shi, Aichi-ken 462-0016, Japan TEL.052-909-4077 FAX.052-909-4078  
 [URL] <http://www.sankitech.co.jp>  
 [E-mail (Head Office / Sales Department)] [honsha@sankitech.co.jp](mailto:honsha@sankitech.co.jp)